

RATE CARD 2020



RTE Media Sales

Rates 2020

TV Fixed Prices January – December

RTÉ Media Sales

2020

Audience	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Sept Cable, Satellite & Telcos Price	Oct	Oct Cable, Satellite & Telcos Price	Nov	Nov Supermarket Cable, Satellite & Telcos Price	Dec	Dec Supermarket Cable, Satellite & Telcos Price
Adults 15+	€7.58	€8.12	€8.65	€10.07	€11.97	€11.56	€7.53	€7.22	€13.05	€15.01	€13.44	€15.45	€14.31	€16.45	€10.64	€12.23
Adults 15 - 24	€134.96	€147.62	€176.46	€186.38	€214.49	€196.25	€127.90	€138.58	€244.48	€281.16	€248.57	€285.86	€267.88	€308.07	€183.20	€210.68
Adults 15 - 34	€58.99	€60.51	€68.80	€81.81	€91.11	€83.03	€54.47	€60.00	€113.53	€130.56	€109.40	€125.81	€119.82	€137.80	€92.91	€106.85
Adults 25 - 44	€39.54	€41.28	€44.19	€52.49	€59.98	€55.09	€40.16	€41.33	€69.36	€79.76	€72.13	€82.95	€75.41	€86.72	€58.92	€67.76
Adults ABC1	€23.79	€25.26	€30.27	€35.33	€37.62	€40.76	€23.77	€23.49	€42.94	€49.38	€43.50	€50.02	€44.76	€51.48	€35.41	€40.72
Men 15+	€18.54	€19.28	€19.80	€23.10	€28.19	€23.36	€16.90	€15.91	€30.91	€35.55	€29.98	€34.48	€32.88	€37.81	€25.02	€28.78
Men 15 - 34	€115.19	€122.80	€155.22	€213.51	€203.59	€156.60	€109.71	€133.45	€277.17	€318.75	€248.19	€285.42	€290.92	€334.55	€212.36	€244.21
Men ABC1	€56.05	€60.24	€73.82	€83.04	€89.01	€95.56	€48.14	€54.75	€103.90	€119.49	€103.64	€119.19	€114.26	€131.40	€95.28	€109.57
Women 15+	€12.83	€14.03	€15.37	€17.86	€20.81	€22.88	€13.59	€13.22	€22.61	€26.00	€24.37	€28.02	€25.35	€29.15	€18.52	€21.30
Women 25 - 44	€78.13	€75.47	€76.88	€92.10	€108.44	€118.82	€76.50	€67.43	€123.54	€142.08	€125.93	€144.82	€137.60	€158.24	€115.74	€133.10
Women ABC1	€41.40	€43.56	€51.40	€61.55	€65.26	€71.15	€46.95	€41.27	€73.43	€84.45	€75.18	€86.46	€73.91	€84.99	€56.63	€65.13
Housekeepers	€12.21	€12.83	€13.43	€16.27	€18.54	€18.90	€12.02	€11.86	€21.57	€24.80	€21.99	€25.29	€23.95	€27.54	€17.10	€19.66
HK with Kids	€63.20	€71.43	€79.20	€93.04	€107.20	€111.03	€71.15	€71.29	€121.73	€139.99	€118.71	€136.52	€134.55	€154.73	€95.36	€109.66
Children 4 - 14	€16.59	€19.93	€22.36	€27.85	€29.12	€31.39	€19.44	€19.42	€36.88		€41.91		€42.25		€23.49	€0.00
Toys & Games									€40.00		€62.00		€62.00		€40.00	
Adults 18-34	€71.71	€76.99	€80.79	€91.41	€104.62	€97.83	€65.91	€71.37	€136.43	€156.89	€130.85	€150.48	€152.04	€174.85	€113.78	€130.85
Men 18 - 34	€140.85	€153.60	€178.72	€194.11	€238.95	€199.60	€123.70	€154.38	€314.04	€361.14	€334.95	€385.19	€416.79	€479.31	€265.50	€305.33

1. Kids / Toys & Games prices are for airtime bought in childrens programming.
2. The 18-34 Audiences listed in the table are available for trading for alcohol brands only.
3. Split Pricing will be at an index of 1.15 from the 1st-24th Dec and 0.8 from the 26th-31st Dec and will not apply where category pricing is in place. CPT's for December split pricing will be published in advance of AB Deadlines.
4. TV Prices are based on the relevant universes in operation at the time of publishing. Any changes to the universes will result in price changes
5. Limited availability for Women 25-44

Rates 2020

TV Daytime Fixed AB Prices

RTÉ Media Sales

2020

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Ads	€3.65	€3.95	€3.95	€5.25	€6.30	€6.35	€4.10	€4.00	€7.50	€7.70	€8.25	€5.90
HKWC	€27.00	€31.00	€34.00	€40.00	€45.50	€51.00	€31.50	€31.50	€56.00	€56.50	€62.50	€44.00

- RTÉ have withdrawn the daytime fixed price for August effective immediately.
- Airtime will be slotted between 06:00 -17.59 across RTÉ One & RTÉ2 and at RTÉ's discretion
- Revenue Spent against this offer will contribute towards GED as per Trading Policy
- This offer is subject to availability and can be withdrawn at very short notice
- Split Pricing will be at an index of 1.15 from the 1st-24th Dec and 0.8 from the 26th-31st. CPT's for December split pricing will be published in advance of AB Deadlines.

Rates 2020

Digital Display Rates – RTÉ.ie and RTÉ News Now App

RTÉ Media Sales

2020

Content Section	Display rate CPM MPU / Leaderboard	Display Rate CPM Billboards / Half Page Large Formats	HPTO per day	HPTO per week
Run of Site	€20	€40	-	-
Home	€20	€40	€14,000	-
News	€20	€40	€14,000	-
Sport	€30	€60	-	€12,500
Business	€30	€60	-	€10,000
Entertainment	€30	€60	-	€10,000
Lifestyle	€30	€60	-	€7,500
Player	€40	-	-	-
Keyword/Topic	€40	€80	-	-

Special Formats including Responsive HPTOs, Overlays and Branded Content available - Price on enquiry

Rates 2020

Digital AV Pricing

RTÉ Media Sales

2020

VOD 30sec	January - February	March – June	July - August	September - December
ROS RTE Player	€73	€90	€62	€112
Time of Day Targeting	10%			
First In Break	25%			
Location Targeting	25%			
Single Platform Targeting	15%			
Large Screen Targeting	25%			
Genre Targeting	POA			
Programme Targeting	POA			

RTÉ.ie Video	January - February	March – June	July - August	September - December
In Read Video	€55	€55	€55	€55

Rates 2020

Radio Spot Rates

RTÉ Media Sales

2020

RTÉ Radio 1	Monday - Friday	January - June	July - August	September - December
	Pre 07.00	€118	€66	€130
	06.58 Break	€375	€208	€412
	07.00 - 09.00	€2,360	€1,310	€2,591
	09.00 - 12.00	€1,502	€834	€1,649
	12.00 - 12.55	€1,073	€595	€1,178
	12.55 - 13.45	€1,877	€1,042	€2,061
	13.45 - 15.00	€1,877	€1,042	€2,061
	15.00 - 16.30	€751	€417	€824
	16.30 - 19.00	€751	€417	€824
Post 19.00	€118	€66	€130	
Saturday - Sunday	January - June	July - August	September - December	
06.00 - 08.00	€150	€83	€165	
08.00 - 10.00	€1,073	€595	€1,178	
10.00 - 11.00	€1,823	€1,012	€2,002	
11.00 - 13.00	€1,823	€1,012	€2,002	
13.00 - 14.00	€1,073	€595	€1,178	
14.00 - 19.00	€375	€208	€412	
Post 19.00	€118	€66	€130	

January to June
Prices apply
30/12/2019- 28/06/2020

July-August
Prices apply
29/06/2020- 30/08/2020

September - December
Prices apply
31/08/2020- 27/12/2020

Rates 2020

Radio Spot Rates

RTÉ Media Sales

2020

2FM	Monday - Friday	January - June	July - August	September - December
	06.00 – 07.00	€118	€66	€130
	07.00 - 09.00	€509	€283	€559
	09.00 - 12.00	€531	€295	€583
	12.00 – 15.00	€424	€235	€465
	15.00 – 18.00	€391	€217	€430
	18.00 – 19.00	€236	€131	€259
	19.00 – 24.00	€118	€66	€130
	Saturday - Sunday	January - June	July - August	September - December
	07.00 – 09.00	€118	€66	€130
	09.00 – 11.00	€391	€217	€430
	11.00 – 13.00	€424	€235	€465
	13.00 – 15.00	€391	€217	€430
	15.00 – 17.00	€236	€131	€259
17.00 – 19.00	€161	€89	€177	
19.00 – 24.00	€118	€66	€130	
Lyric	Monday - Sunday	January - June	July - August	September - December
	07.00 – 19.00	€161	€89	€177

January to June
Prices apply
30/12/2019- 28/06/2020

July-August
Prices apply
29/06/2020- 30/08/2020

September - December
Prices apply
31/08/2020- 27/12/2020

Rates 2020

Radio CPT Rates

RTÉ Media Sales

2020

CPT Rates	January - June	July – August	September - December
ADS	€3.86	€2.14	€4.23
A1534	€29.10	€16.15	€31.94
AD2544	€16.04	€8.90	€17.61
HWCH*	€16.09	€8.93	€17.66
AABC1	€7.67	€4.26	€8.42
	January - June pricing applies 01/01/2020 - 30/06/2020	July - August pricing applies 01/07/2020 - 31/08/2020	September - December pricing applies 01/09/2020 - 31/12/2020

- CPT Campaigns must run for a minimum of three days
- CPT pricing is based on JNLR Universe October 2018 – September 2019
- CPT Prices for radio will not be amended in 2020 to reflect new universes
- AQH will be updated with JNLR releases

*HK + Dependent child of any age

Rates 2020

Radio Charity Rates

RTÉ Media Sales

2020

Charity Rate 20"	January - June	July - August	September - December
RTÉ Radio 1	€161	€90	€176
RTÉ 2FM	€129	€72	€141
RTÉ Lyric FM	€70	€39	€76
	January - June pricing applies 01/01/2020 - 28/06/2020	July - August pricing applies 29/06/2020 - 30/08/2020	September - December pricing applies 31/08/2020 - 27/12/2020

- Maximum length ad is 20".
- Maximum of 6 spots per channel per week can be purchased.
- This rate is only available to registered charities.

Rates 2020

Radio Promotions

RTÉ Media Sales

2020

RTÉ 2FM Promotions

Show	Timing	Mentions	Pre-Recorded Promos	Prize Value Required	Media Fee
2FM Breakfast with Doireann and Eoghan	Mon-Fri 06.00-09.00	3 per show	12 x 30"	€5,000	€7,000
Jennifer Zamparelli on 2FM	Mon-Fri 09.00-12.00	3 per show	12 x 30"	€5,000	€6,000
Tracy Clifford	Mon-Fri 12.00-15.00	3 per show	12 x 30"	€5,000	€5,000
Jenny Greene on 2FM	Mon-Fri 15.00-18.00	3 per show	12 x 30"	€5,000	€5,000
Game On	Mon-Fri 18.00-20.00	2 per show	12 x 30"	€3,000	€3,000
Cross Station Promotion	Mon-Fri 06.00-22.00	5 per day	30 x 30"	€10,000	€10,000
Weekend Takeover	Sat-Sun 07.00 – 18.00	5 per day	10 x 30"	€3,000	€3,000
Social Media Add-On		4 posts per week	N/A	€1,000	€2,000

Additional Opportunities - Sampling, Video, Event Activation, Social Media

Rates 2020

Radio Promotions

RTÉ Media Sales

2020

RTÉ Radio 1 Promotions

Show	Timing	Mentions	Prize Value Required	Media Fee
Risin' Time	05.30-07.00	3 per show	€1,500	€1,500
Ryan Tubridy Show	09.00-10.00	3 per show	€7,000	€6,000
The Ronan Collins Show	12.00-13.00	3 per show	€4,000	€3,000
The Ray D'Arcy Show	15.00-16.30	3 per show	€7,000	€5,000
The Business	10.00-11.00	2 per show	€1,000	€1,000

RTÉ lyric fm Promotions

Show	Timing	Mentions	Prize Value Required	Media Fee
Marty in The Morning	07.00-10.00	3 per show	€1,100	€1,500
Niall Carrol's Classical Daytime	10.00-13.00	3 per show	€750	€750
The Full Score with Liz Nolan	13.00-16.00	3 per show	€750	€750
Lorcan Murray's Classic Drive	16.00-19.00	3 per show	€1,000	€1,200

Rates 2020

RTÉ 2FM Outside Broadcasts

RTÉ Media Sales

2020

Show	Time	Live Mentions	Pre-Recorded Promos	Media Fee
2FM Breakfast with Doireann and Eoghan	Mon-Fri 06.00-09.00	4 per hour during the live show	18 X 30"	€6,000
Jennifer Zamparelli on 2FM	Mon-Fri 09.00-12.00	4 per hour during the live show	18 X 30"	€7,000
Tracy Clifford	Mon-Fri 12.00-15.00	4 per hour during the live show	18 X 30"	€6,000
Jenny Greene on 2FM	Mon-Fri 15.00-18.00	4 per hour during the live show	18 X 30"	€6,000
Chris & Ciara	Sat-Sun 11.00-13.00	4 per hour during the live show	18 X 30"	€6,000
Stephen Byrne	Sat-Sun 13.00-16.00	4 per hour during the live show	18 X 30"	€6,000
Keith Walsh	Sat-Sun 16.00-18.00	4 per hour during the live show	18 X 30"	€6,000

Outside Broadcast Includes:

4 live mentions per hour of live show

18 x 30" pre-recorded promos

Rates 2020

RTÉ Guide Rates

RTÉ Media Sales

2020

Formats	Media Fee
Full Page Colour	*€7,450
Half Page Colour	€4,150
Third Page Colour	€3,400
Quarter Page Colour	€2,500
Outside Back Cover	€9,400
Inside Front Cover	€8,100
Inside Back Cover	€4,800
Double Page Spread	€14,600
1st Double Page Spread (pages 2/3)	€16,300
Stitched-in Inserts	€68 (per 1000)
Loose Inserts	€58 (per 1000)

Other Rates	
Guaranteed Position	20%
Christmas Issue (Double Issue)	Double the rates

Rates on application

- Sponsorship of Lifestyle, Entertainment and TV Listings
- Gatefolds
- Tip-ons and Sampling
- Bespoke Creative
- Native Advertising



- **Optional Upgrade Offer available for Full Page Colour Adverts only as follows:**
- Bundle consisting of FPC in the Guide and 250,000 Page Impressions (MPU & Billboard) delivered across RTE.ie
- Cost is €700 add on to FPC pricing

Rates 2020

Taste Ireland

RTÉ Media Sales

2020



Advertisement Rates

Effective for 2019

Pages	Media Fee
Inside Front Cover	€1,700
Outside Back	€2,500
Full Page Colour	€1,500
Half Page Colour	€900
Double Page Spread	€2,900

taste Ireland magazine is an 84 page, high glossy perfect bound celebrity chef food magazine. Now in its fifth year it has really made a mark for itself in Irish Publishing with four issues per annum. This publication enjoys an average sales figure of just under 6,000 copies and a reach of 24,000 readers.

Advertising manager: Karen Foster | 01 2082880 / 087 9290922 | karen.foster@rte.ie

Production manager: Lynn McKeown | 01 2082919 | lynn.mckeown@rte.ie

Rates 2020

Today Show, RTÉ One

RTÉ Media Sales

2020

Content Category	Media Fee	Segment Length
Beauty	€2,000-€3,000	7/8 mins
Beauty (per product)	€700-€900	7/8 mins
Medical	€3,000-€5,000	7/8 mins
Fashion	€2,000-€3,000	7/8 mins
Travel (studio)	€3,000-€5,000	7/8 mins
Giftng	€3,000-€5,000	7/8 mins
Cookery	€3,000-€4,000	7/8 mins
Social Media Competition	€500-€1,000	1 week
Outdoor Broadcast	€5,000-€7,000	Per hit



Rates on application:

- Kitchen Sponsorship
- Friday Make-over
- Travel Trip
- Bespoke Creative

Contact:

Rachael Kellegher : PPS Executive |
rachael.kellegher@rte.ie

01 208 2076

*RTE Commercial T&C's apply

Rates 2020

Advance Booking Deadlines

RTÉ Media Sales

2020

Month	AV			Radio
	8 Week Early AB	6 Week Early AB	4 Week Early AB	4 Week Early AB
January	12th Nov	26th Nov		2nd Dec
February	6th Dec	3rd Jan		3rd Jan
March	-	20th Jan		3rd Feb
April	-	19th Feb		2nd March
May	-	20th Mar		1st April
June	-	-	5th May	5th May
July	-	-	2nd June	2nd June
August	-	-	1st July	
September	-	-	31st July	
October	6th Aug	20th Aug	1st Sept	
November	7th Sept	21st Sept	1st Oct	
December	6th Oct	20th Oct	2nd Nov	

- 5% discount will apply at 8 week AB dates for the following Categories: Jan & Feb: Cars and Oct-Dec: Supermarkets, Cable, Satellite & Telecommunications
- 6 week AB's will not be available for Cars in January & February
- 8 week AB's from Oct-Dec applies to Supermarkets, Cable & Satellite & Telco's
- 6 week AB's from Oct-Dec applies to Cars
- 4 week AB's from Oct-Dec will not be available for Cars, Supermarkets, Cable, Satellite & Telecommunications
- Bookings are to be received by 17.30 on the stated deadline day – Any bookings received after this time will not be entitled to Advanced Booking Discount
- Short term pricing may apply in tightly traded months to certain audiences/ categories – This may mean the withdrawal of certain audiences after the ab deadline

Terms & Conditions RTÉ Media Sales

Cancellation, Deferment & Amendment Policy

Deferments

Deferments from month to month within deal period may be treated as cancellations and must be discussed with RTÉ Media Sales prior to movement. If a deferment is deemed a cancellation, the below policy will apply.

Cancellations Charges Spot Buys/Specials

- Cancellations of Individual spot buys must be discussed with the Implementation team
- Spot buys may be subject to 100% cancellation charge
- Cancellation of specials will be subject to 100% cancellation charge

Cancellation Charges

AV Time Frame	Radio Time Frame	Cancellation Charges
Up to 1 week after AB Discount Deadline	Up to 1 week after AB Discount Deadline	10%
Up to 2 weeks after AB Discount Deadline	Up to 2 weeks after AB Discount Deadline	20%
Up to 3 weeks after AB Discount Deadline	Up to 3 weeks after AB Discount Deadline	40%
Up to 4 weeks after AB Discount Deadline	Up to 4 weeks after AB Discount Deadline	50%
4 weeks+ after AB Discount Deadline	In the month of transmission	100%

All radio cancellation charges will be calculated from the 4 week AB date for the purposes of fairness

See further Terms & Conditions at: <https://mediasales.rte.ie/planning/tcs-policies/>

Terms & Conditions RTÉ Media Sales

Cancellation, Deferment & Amendment Policy

Amendments

Any change in campaign details including short-term buying strategy changes, late/additional monies, commercial length, audience or date changes, must be put in writing. Such changes may incur cost penalties should RTÉ deem that market conditions dictate.

Budget increases will be treated as late approvals and late booking penalties will apply. Budget decreases will be treated as cancellations, should they occur after written

Payment Terms & VAT

- All Invoices must be paid within 30 days
- All rates/costs are exclusive of VAT
- New advertisers without a credit history with RTÉ must pre-pay 2 weeks in advance of transmission date

Price Conversion from 30" Rates for all media

Seconds	5	10	15	20	25	30	35	40	50	60
Factor	50%	50%	70%	80%	100%	100%	133%	133%	167%	200%

Terms & Conditions

RTÉ Media Sales

Copy Clearance, Copy Instructions and Copy Delivery

Copy Clearance

- All copy must be submitted and cleared by Ad Clearance PRIOR to transmission
- The Copy Clearance Committee meet to review Clearance submissions each Tuesday and Thursday morning at 9am.
- Please note, failure to meet with our Clearance meeting deadlines may result in airtime being pushed back and any lost airtime fully charged.
- Copy/scripts should be sent to **adclearance@rte.ie**
- The Ad Clearance form can be downloaded at <https://mediasales.rte.ie/planning/av/television/copy-clearance/>
<https://mediasales.rte.ie/planning/audio/radio/radio-copy-clearance/>
- Digital only copy needs to be sent to adsonline@rte.ie for approval

2020

Terms & Conditions RTÉ Media Sales

Copy Clearance, Copy Instructions and Copy Delivery

Copy Instructions

- All TV & Radio copy instructions/music details must be emailed on the RTÉ rotation form (Radio) or through Caria (TV) by 12 midday as per our closedowns, which can be found here:
<https://mediasales.rte.ie/planning/av/television/traffic-television/tv-copy-instruction-form/>
<https://mediasales.rte.ie/planning/audio/radio/traffic-radio/copy-instructions-form/>
- TV copy instructions should be sent to tvtraffic@rte.ie
- Radio copy instructions should be sent to radiotraffic@rte.ie
- Digital copy instructions should be sent to adsonline@rte.ie
- Digital creative notes can be found here: <https://mediasales.rte.ie/planning/digital/standard-creative/>

2020

Terms & Conditions RTÉ Media Sales

Copy Clearance, Copy Instructions and Copy Delivery

Copy Delivery

- All TV and Radio Copy must be received by 12 midday as per our closedowns, which can be found here <https://mediasales.rte.ie/planning/av/television/traffic-television/>
<https://mediasales.rte.ie/planning/audio/radio/traffic-radio/>
- TV copy must be sent to our commercial library through one of the following distributors - Adstream/IMD (Peach) or Honeycomb.
- Radio copy can be sent to radio.commercial@rte.ie
- Radio copy should be sent in WAV or MP3 format
- All direct digital copy/tags must be sent to adsonline@rte.ie and must include their IO number in the email
- Digital copy deadline info can be found here: <https://mediasales.rte.ie/planning/digital/deadlines-creative-notes/>
- Digital copy specs can be found here: <https://mediasales.rte.ie/planning/digital/standard-creative/>

Terms & Conditions RTÉ Media Sales

Acceptance of Advertising RTÉ

- All advertisements shall be subject to the approval by RTÉ to ensure compliance with all relevant legislation including RTÉ's own internal Codes on Advertising (and which shall be amended from time to time) as well as compliance with Code of Advertising Standards for Ireland maintained by the Advertising Standards Authority for Ireland (ASAI).
- RTÉ reserves the right, at its absolute discretion and without incurring any liability, to decline to publish any advertisement without giving any reason for so declining but in such event the Advertiser or Agency shall not be liable to pay for any advertisement, which RTÉ so declines to publish.

Acceptance of RTÉ Terms & Conditions

The placing of a booking with RTÉ by an Agency or Advertiser shall be deemed acceptance by it of these terms and conditions.



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2020

RTÉ Media Sales