DECLARE WAR ON

2019 Rate Card

RTÊ Media Sales

Rates 2019 TV Fixed Prices January – September

Audience Jan Feb Mar Apr May Jun Jul Aug Sep Adults 15+ €7.20 €7.89 €8.80 €10.25 €11.42 €11.63 €7.47 €7.33 €12.87 Adults 15 - 24 €117.94 €130.66 €154.34 €179.00 €204.00 €171.67 €124.05 €126.88 €217.81 Adults 15 - 34 €52.03 €54.29 €61.76 €77.55 €85.00 €73.76 €51.25 €54.10 €102.40 Adults 25 - 44 €35.25 €37.30 €40.66 €50.64 €55.20 €52.14 €39.11 €40.23 €65.02 Adults ABC1 €24.03 €30.56 €25.51 €35.66 €37.96 €41.14 €24.25 €23.97 €43.81 Men 15+ €18.16 €18.82 €21.30 €24.49 €26.42 €24.01 €16.77 €17.08 €32.02 Men 15 - 34 €103.97 €120.20 €128.86 €173.32 €193.63 €160.36 €92.68 €105.50 €221.97 Men ABC1 €60.78 €64.03 €76.76 €83.98 €94.26 €89.27 €50.42 €53.72 €101.81 Women 15+ €11.94 €13.57 €14.99 €17.61 €20.11 €22.57 €13.46 €12.83 €21.50 Women 25 - 44 €69.55 €69.94 €81.19 €98.34 €105.01 €91.52 €71.96 €70.64 €113.01 Women ABC1 €39.62 €42.27 €50.64 €61.86 €63.37 €76.26 €76.79 €46.73 €43.23 Housekeepers €11.76 €13.22 €13.95 €17.28 €18.10 €19.40 €12.04 €11.97 €21.13 HK with Kids €57.96 €66.68 €74.01 €86.95 €97.87 €105.63 €117.53 €73.26 €73.70 Children 4 - 14 €15.08 €18.12 €20.32 €25.32 €26.47 €28.54 €17.60 €17.59 €33.39 Toys & Games €36.00 Adults 18-34 €60.80 €68.98 €73.45 €86.31 €97.85 €85.96 €59.96 €64.26 €122.24 Men 18 - 34 €120.55 €132.44 €159.51 €181.85 €218.34 €196.77 €109.48 €129.58 €250.58

1. Kids / Toys & Games prices are for airtime bought in TRTÉ time.

2. The 18-34 Audiences listed in the table are available for trading for alcohol brands only.

3. Split Pricing will be published for December in Advance of AB Deadline, and will not apply to the supermarket category.

4. Limited availability for Women 25-44.

5. Prices are based on the relevant universes in operation at the time of publishing. Any changes to the universes will result in price changes.

Revised 7th June 2019

Rates 2019 TV Fixed Prices September - December

Nov Nov Dec Dec Sep Oct Audience Oct Nov Dec Cable, Satellite Supermarket Cable. Satellite Supermarket Cable, Satellite Cable. Satellite & Telcos Price & Telcos Price Price & Telcos Price Price & Telcos Price Adults 15+ €14.80 €14.96 €13.00 €13.83 €15.91 €15.91 €10.09 €11.61 €11.61 Adults 15 - 24 €250.48 €227.61 €261.75 €252.25 €290.09 €290.09 €156.05 €179.46 €179.46 Adults 15 - 34 €117.76 €99.53 €114.46 €112.01 €128.81 €128.81 €82.32 €94.67 €94 67 Adults 25 - 44 €74.78 €66.36 €76.31 €71.22 €81.90 €81.90 €54.94 €63.18 €63.18 Adults ABC1 €51.07 €45.69 €52.55 €52.55 €50.38 €44.41 €36.13 €41.55 €41.55 Men 15+ €36.82 €29.25 €33.64 €31.69 €36.44 €36.44 €24.23 €27.87 €27.87 Men 15 - 34 €255.27 €236.04 €271.45 €245.02 €281.77 €281.77 €188.06 €216.27 €216.27 Men ABC1 €117.08 €103.39 €118.89 €114.73 €131.94 €131.94 €95.28 €109.57 €109.57 Women 15+ €24.73 €23.41 €26.92 €24.55 €28.23 €28.23 €17.30 €19.89 €19.89 Women 25 - 44 €129.96 €125.93 €144.82 €118.41 €136.17 €136.17 €92.55 €106.44 €106.44 Women ABC1 €88.31 €77.73 €89.39 €75.78 €87.14 €87.14 €58.07 €66.78 €66.78 Housekeepers €24.30 €22.52 €25.89 €24.19 €27.82 €27.82 €16.76 €19.28 €19.28 HK with Kids €135.16 €101.69 €101.69 €113.32 €130.32 €129.65 €149.09 €149.09 €88.42 Children 4 - 14 €37.95 €38.25 €21.27 Toys & Games €56.00 €56.00 €36.00 Adults 18-34 €140.58 €117.39 €134.99 €141.14 €162.31 €162.31 €97.02 €111.58 €111.58 Men 18 - 34 €288.17 €281.75 €324.01 €339.69 €390.64 €390.64 €229.57 €264.01 €264.01

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Revised 7th June 2019

Rates 2019 TV Daytime Fixed AB Prices Q1 & Q2



	January	February	March	April	Мау	June
Ads	€3.45	€3.80	€4.00	€5.30	€5.95	€6.35
HKWC	€25.00	€29.00	€32.00	€38.00	€42.00	€49.00

- Airtime will be slotted between 06:00 17:59 across RTÉ One & RTÉ 2 and at RTÉ's discretion
- Revenue spent against this offer will contribute towards GED as per Trading Policy
- This offer is subject to availability and can be withdrawn at very short notice

Rates 2019 TV Daytime Fixed AB Prices Q3 & Q4



	July	August	September	October	November	December
Ads	€4.00	€4.00	€7.30	€7.30	€7.85	€5.50
HKWC	€32.50	€32.50	€54.00	€54.00	€60.00	€41.00

- Airtime will be slotted between 06:00 17:59 across RTÉ One & RTÉ 2 and at RTÉ's discretion
- Revenue spent against this offer will contribute towards GED as per Trading Policy
- This offer is subject to availability and can be withdrawn at very short notice

Rates 2019 Online Video Pricing

In Read Video

2019

RTÉ Player VOD	January-	March –	July-	September-
	February	June	August	December
ROS Long Form	€65	€80	€55	€100
ROS Short From	€45	€55	€40	€70
	January-	March –	July-	September-
RTÉ.ie Video	February	June	August	December

€55

€55

€55

RTÉ Player VOD	Loading
Time of Day Targeting	+ 10%
First In Break	+ 25%
Location Targeting	+25%
Single Platform Targeting	+ 15%
Large Screen Targeting	+ 25%
Demographic Targeting	POA
Genre Targeting	POA
Programme Targeting	POA
Bespoke Targeting	POA

For further information please contact the RTÉ Trading Team

€55



Rates 2019 RTÉ.ie and RTÉ News Now App

Content Section	Display rate CPM MPU / Leaderboard	Display Rate CPM Billboards / Half Page Large Formats	HPTO per day (Weekday)	HPTO per day (Weekend)
Run of Site	€20	€40	-	-
Home	€20	€40	€14,000	€16,000
News	€20	€40	€14,000	€16,000
Business	€30	€60	€14,000	€16,000
Life & Style	€30	€60	€5,000	€4,000
Entertainment	€30	€60	€5,000	€4,000
Sport	€30	€60	€5,000	€6,000
Player	€40	€80	-	-
Keyword/Topic	€40	€80	-	-
Special Interest	€40	€80	-	-

Special Formats	Display rate CPM MPU / Leaderboard
Overlays	Price on enquiry
Responsive Design	Price on enquiry
Branded Content	Price on enquiry
Bespoke Targeting	Price on enquiry

For further information please contact the RTÉ Trading Team

Rates 2019 Radio Spot Rates

Monday - Friday July - August September - December Pre 07.00 €59 €33 €65 06.58 Break €241 €134 €265 07.00 - 09.00 €2.360 €1,310 €2,591 09.00 - 12.55 €1.502 €834 €1.649 12.55 - 13.45 €1,877 €1.042 €2.061 13.45 - 15.00 €1.877 €1.042 €2.061 RTÉ Radio 1 15.00 - 16.30 €751 €417 €824 16.30 - 19.00 €751 €417 €824 Post 19.00 €59 €33 €65 Saturday - Sunday July - August September - December €165 06.00-08.00 €150 €83 €566 €1.119 08.00 - 10.00 €1,019 €2.002 10.00 - 11.00 €1.823 €1.012 11.00 - 13.00 €1.823 €1.012 €2.002 €1,073 €595 €1,178 13.00 - 14.00 €375 €412 14.00 - 19.00 €208 €65 Post 19.00 €59 €33 1 rlo 07.00 - 19.00 Primetime €161 €89 €177

January to June Prices apply 31/12/2018 - 30/06/2019 July-August Prices apply 01/07/2019 - 01/09/2019 September - December Prices apply 02/09/2019 - 29/12/2019

2019

Rates 2019 H1 Radio Spot Rates (Effective Jan-June 2019)

Monday - Friday	January - June	July – August*	September – December*
06.00 - 07.00	€59	€33	€65
07.00 - 10.00	€509	€283	€559
10.00 - 13.00	€531	€295	€583
13.00 - 16.00	€424	€235	€465
16.00 - 19.00	€391	€217	€430
19.00 - 20.00	€118	€66	€130
20.00 - 24.00	€59	€33	€65

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Saturday - Sunday	January – June	July – August	September - December
07.00 - 09.00	€80	€45	€88
09.00 - 11.00	€391	€217	€430
11.00 - 13.00	€424	€235	€465
13.00 - 16.00	€391	€217	€430
16.00 - 18.00	€236	€131	€259
18.00 - 20.00	€118	€66	€130
20.00 - 24.00	€59	€33	€65

January to June Prices apply 31/12/2018 - 30/06/2019 *July-August Please see revised 2FM rates on the next page. *September-December Please see revised 2FM rates on the next page.

Rates 2019 H2 Radio Spot Rates (Effective 1st July to December 2019)

Monday - Friday	July - August	September - December
06.00 - 07.00	€33	€65
07.00 - 09.00	€283	€559
09.00 - 12.00	€295	€583
12.00 - 15.00	€235	€465
15.00 - 18.00	€217	€430
18.00 - 19.00	€131	€259
19.00 - 24.00	€33	€65

RTÉ 2FM

Saturday - Sunday	July – August	September - December
07.00 - 09.00	€45	€88
09.00 - 11.00	€217	€430
11.00 - 13.00	€235	€465
13.00 - 16.00	€217	€430
16.00 - 18.00	€131	€259
18.00 - 20.00	€66	€130
20.00 - 24.00	€33	€65

July-August Prices apply 01/07/2019 - 01/09/2019 September - December Prices apply 02/09/2019 - 29/12/2019

Rates 2019 Radio CPT Rates

September -February - April **CPT Rates** January May - June July August December Adults €3.92 €389 €389 €216 €214 €4.23 A1534 €2929 €2919 €2919 €1620 €1615 €3194 AD2544 €16.04 €16.05 €16.05 €8.91 €8.90 €17.61 HWCH €16.20 €8.93 €17.66 €16.41 €16.36 €9.00 €7.98 €7.91 €7.91 AABC1 €4.39 €4.26 €8.42 September -January - June February - April May - June July August December pricing applies pricing applies pricing applies pricing applies pricing applies pricing applies 01/01/2019 -01/02/2019 -01/05/2019 -01/07/2019 -01/08/2019 -01/09/2019 -31/01/19 30/04/2019 30/06/2019 31/07/2019 31/08/2019 31/12/2019

- CPT Campaigns must run for a minimum of three days
- CPT pricing is based on JNLR Universe October 2017 September 2018
- CPT Prices will be amended to reflect new JNLR universes

Rates 2019 Radio Charity Rates

2019

Charity Rate 20"	Jan - Jun	Jul - Aug	Sep - Dec
RTÉ Radio 1	€161	€90	€176
RTÉ 2FM	€129	€72	€141
RTÉ Lyric FM	€70	€39	€76
	January - June pricing applies 31/12/2018 - 30/06/19	July - August pricing applies 01/07/2019 - 01/09/2019	September - December pricing applies 02/09/2019 - 31/12/2019

- Maximum length ad is 20".
- Maximum of 6 spots per channel per week can be purchased.
- This rate is only available to registered charities.

Rates 2019 RTÉ 2FM Weeklong Promotion Rates



• Additional Opportunities available on request - Sampling video, Event Activation, Social Media

Rates 2019 RTÉ Radio 1 Weeklong Promotion Rates

Prize Value Required Show Time Mentions **Media Fee** Risin' Time Mon-Fri 05.30-07.00 €1,500 €1,500 3 per show The Ryan Tubridy Show Mon-Fri 09.00-10.00 3 per show €7.000 €6.000 The Ronan Collins Show Mon-Fri 12.00-13.00 3 per show €4,000 €3,000 The Ray D'Arcy Show Mon-Fri 15.00-16.30 3 per show €7.000 €5.000 The Business Saturday 10.00-11.00 2 per show €1,000 €1,000

RTÉ lyric fm Weeklong Promotion Rates

Show	Time	Mentions	Prize Value Required	Media Fee	
Marty in the Morning	Mon-Fri 07.00-10.00	3 per show	€1,100	€1,500	
Niall Carroll's Classical Daytime	Mon-Fri 10.00-13.00	3 per show	€750	€750	
The Full Score with Liz Nolan	Mon-Fri 13.00-16.00	3 per show	€750	€750	
Lorcan Murray's Classic Drive	Mon-Fri 16.00-19.00	3 per show	€1,000	€1,200	

Rates 2019 **RTÉ 2FM Outside Broadcasts**

Media Fee Pre-recorded Promos Media Fee Show Timing 2FM Breakfast with Doireann and Eoghan Mon - Fri 06.00-09.00 4 per hour during the live show 18 x 30" €6,000 Jennifer Zamparelli on 2FM Mon – Fri 09.00-12.00 4 per hour during the live show 18 x 30" €7,000 Tracy Clifford Mon – Fri 12.00-15.00 4 per hour during the live show 18 x 30" €6,000 Mon – Fri 15.00-18.00 Jenny Greene on 2FM 4 per hour during the live show 18 x 30" €6.000 €6,000 Chris and Ciara Sat – Sun 11.00-13.00 4 per hour during the live show 18 x 30" Sat – Sun 13.00-16.00 4 per hour during the live show €6,000 Stephen Byrne 18 x 30" Keith Walsh Sat – Sun 16.00-18.00 4 per hour during the live show 18 x 30" €4,500

Outside Broadcasts Include: 4 live mentions per hour of live show 18 x 30" pre-recorded promos

Rates 2019 **RTÉ Guide Rates**

Media Fee Pages Full Page Colour €7,100 Half Page Colour €3,950 Third Page Colour €3,250 Quarter Page Colour €2,350 Outside Back Cover €8,950 Inside Front Cover €7,750 Inside Back Cover €4,550 Double Page Spread €13,950 1st Double Page Spread (pages 2/3) €15,500 Stitched-in Inserts €65 (per 1000) Loose Inserts €55 (per 1000)

Other Rates						
Guaranteed Position	20%					
Christmas Issue Double the rates						
 Rates on application Sponsorship of Lifestyle, Ent Gatefolds Tip-ons and Sampling Bespoke Oreative Native Advertising Supplements 	ertainment and TVListings					



Rates 2019 *Taste Ireland* Magazine

2019



Advertisement Rates

Effective for 2019

Pages	Media Fee
Inside Front Cover	€1,700
Outside Back	€2,500
Full Page Colour	€1,500
Half Page Colour	€900
Double Page Spread	€2,900

taste Ireland magazine is an 84 page, high glossy perfect bound celebrity chef food magazine. Now in its fifth year it has really made a mark for itself in Irish Publishing with four issues per annum. This publication enjoys an average sales figure of just under 6,000 copies and a reach of 24,000 readers.

Advertising manager: Karen Foster | 01 2082880 / 087 9290922 | karen.foster@rte.ie

Production manager: Lynn McKeown | 01 2082919 | lynn.mckeown@rte.ie

Rates 2019 Advance Booking Deadlines

	A	Radio		
Month	8 Week Early AB	6 Week Early AB	4 Week Early AB	
January	12th Nov 2018	26th Nov 2018	4th Dec 2018	
February	7th Dec 2018	3rd Jan	4th Jan	
March	-	18th Jan	1st Feb	
April	-	18th Feb	4th March	
May	-	20th Mar	3rd April	
June	-	18th Apr	3rd May	
July	-	20th May	31st May	
August	-	20th June	4th July	
September	-	22nd July	2nd Aug	
October	7th Aug	20th Aug	3rd Sept	
November	6th Sept	20th Sept	4th Oct	
December	4th Oct	21st Oct	1st Nov	

5% discount will apply at 8 week AB dates for the following categories: Jan & Feb: Cars and Oct-Dec: Supermarkets, Cars, Cable, Satellite & Telecommunications

- 6 week ABs will not be available for Cars in Jan & Feb and Supermarkets, Cars, Cable, Satellite & Telecommunications from Oct-Dec
- Bookings are to be received by 17.30 on the stated deadline day – Any bookings received after this time will not be entitled to Advanced Booking Discount
- Short term pricing may apply in tightly traded months to certain audiences/ categories – This may mean the withdrawal of certain audiences after the ab deadline and the withdrawal of radio packages within month of transmission

2019

Cancellation, Deferment & Amendment Policy

Deferments

Deferments from month to month within deal period may be treated as cancellations and must be discussed with RTÉ Media Sales prior to movement. If a deferment is deemed a cancellation, the below policy will apply.

Cancellations Charges Spot Buys/Specials

- Cancellations of Individual spot buys must be discussed with the Implementation team.
- Spot buys may be subject to 100% cancellation charge
- Cancellation of specials will be subject to 100% cancellation charge

Cancel	lation	Charges
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AV Time Frame	Radio Time Frame	Cancellation Charges
Up to 1 week after AB Discount Deadline	Up to 1 week after AB Discount Deadline	10%
Up to 2 weeks after AB Discount Deadline	Up to 2 weeks after AB Discount Deadline	20%
Up to 3 weeks after AB Discount Deadline	Up to 3 weeks after ABDiscount Deadline	40%
Up to 4 weeks after AB Discount Deadline	Up to 4 weeks after ABDiscount Deadline	50%
4 weeks+ after AB Discount Deadline	In the month of transmission	100%

2019

Cancellation, Deferment & Amendment Policy

Amendments

Any change in campaign details including short-term buying strategy changes, late/additional monies, commercial length, audience or date changes, must be put in writing. Such changes may incur cost penalties should RTÉ deem that market conditions dictate.

Budget increases will be treated as late approvals and late booking penalties will apply. Budget decreases will be treated as cancellations, should they occur after written confirmation of details.

Payment Terms & VAT

- All Invoices must be paid within 30 days
- All rates/costs are exclusive of VAT
- New advertisers without a credit history with RTÉ must pre-pay 2 weeks in advance of transmission date

Price Conversion from 30" Rates for all media										
Seconds	5	10	15	20	25	30	35	40	50	60
Factor	50%	50%	70%	80%	100%	100%	133%	133%	167%	200%

2019

Copy Clearance, Copy Instructions and Copy Delivery

Copy Clearance

- All copy must be submitted and cleared by Ad Clearance PRIOR to transmission
- The Copy Clearance Committee meet to review Clearance submissions each Tuesday and Thursday morning at 9am. Please note, failure to comply with our Clearance meeting deadlines may result in airtime being pushed back and any lost airtime fully charged.
- Copy/scripts should be sent to adclearance@rte.ie
- The Ad Clearance form can be downloaded at https://mediasales.rte.ie/planning/
- Digital only copy needs to be sent to adsonline@rte.ie for approval.

Copy Instructions

- All TV and Radio copy instructions/music details must be emailed on the RTÉ rotation form (Radio) or through Caria (TV) by 12 midday as per our deadlines which can be found in the planning section of our website: https://mediasales.rte.ie/planning/
- TV copy instructions should be sent to tvtraffic@rte.ie
- Radio copy instructions should be sent to radiotraffic@rte.ie
- Digital copy instructions should be sent to adsonline@rte.ie and must include their IO number in the email
- Copy instructions/rotation form can be downloaded at https://mediasales.rte.ie/planning/
- Digital creative notes can be found here: https://mediasales.rte.ie/planning/

2019

Copy Clearance, Copy Instructions and Copy Delivery

Copy Delivery

- All TV and Radio copy must be received by 12 noon as per our deadlines which can be found here https://mediasales.rte.ie/planning/
- TV copy must be sent to our commercial library through one of the following distributors- Adstream/IMD or Honeycomb.
- Radio copy must be sent to radio.commercial@rte.ie
- Radio copy should be sent in WAV or MP3 format
- All direct digital copy/tags must be sent to adsonline@rte.ie and must include their IO number in the email
- Digital copy deadline info can be found here: https://mediasales.rte.ie/planning/
- Digital copy specs can be found here: https://mediasales.rte.ie/planning/

RTÉ Guide Policy

Acceptance of Advertising in RTÉ Guide

- All advertisements shall be subject to the approval by the RTÉ Guide to ensure compliance with all relevant legislation including RTÉ's own internal Codes on Advertising (and which shall be amended from time to time) as well as compliance with Code of Advertising Standards for Ireland maintained by the Advertising Standards Authority for Ireland (ASAI).
- The RTÉ Guide reserves the right, at its absolute discretion and without incurring any liability, to decline to publish any advertisement without giving any reason for so declining but in such event the Advertiser or Agency shall not be liable to pay for any advertisement, which the RTÉ Guide so declines to publish.

Acceptance of RTÉ Guide Terms & Conditions

The placing of a booking with the RTÉ Guide by an Agency or Advertiser shall be deemed acceptance by it of these terms and conditions.

2019

2019

RTÉ Guide Policy

Order Bookings

- All order bookings must be confirmed in writing.
- No order booking or invoice will be processed unless a valid purchase order number is supplied at the time of booking.

Cancellations

Notification of cancellations must be received in writing and will be subject to a penalty charge of 50% of the amount due if they are made after the booking deadline.

Technical Requirements & Deadlines

• The advertiser accepts and agrees to comply with the technical requirements and deadlines as set out in the current advertising ratecard and at https://mediasales.rte.ie/planning/

Payment Terms

- Accounts payable, by an Agency which is recognised by the RTÉ Guide and which is granted a credit listing, shall be paid to the RTÉ Guide not later than the last Working Day of the month following the month during which publication of the advertisement occurs.
- All invoicing shall be issued on the last working day of the month in which the advertisement is published.

2019 Rate Card

RTÉ Media Sales